

ELSAYED TAHA ELSAYED



I am seeking for new challenge as an area manager.
I live in eastern region Dammam city.
I worked in Americana KFC brand for 8 years last position worked as restaurant manager in KSA.

Personal Information:

Nationality: Egyptian

Date of Birth: NOVEMBER 12th, 1992

Marital Status: Married

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Objective:

Seeking a challenging position in reputable company to utilize my academic background and interpersonal skills.

Educational Qualifications:

Faculty of law BANHA University.

Food Beverages Skills Development

Computer Skills: Excellent, knowledge, of windows, Power Point and internet.

Excellent knowledge of Excel and word.

Languages:

- Arabic: mother tongue.
- English: good command in speaking, reading and writing.

Responsibilities cover some activities of which the following are the most outstanding:

Financial Excellence:

Food Cost % Vs Plan

Labor Cost % Vs Plan

Waste & Damage % Vs Plan
Wrapping Material Cost % Vs plan
Target operating costs
Target miscellaneous expenses (cleaning materials...etc.)
Target utilities (water, electricity, telephone)
Employee meals / cost per employee vs. target
Home delivery expenses cost per order

Restaurant Excellence

CHAMPS Scores for the area
ROCC and 3rd party ROCC results
Customer Complaints

Team Excellence

Management Turn over

TMT urn over
VOT scores
Management stability % of certified by job
Internal promotions versus external hire
Nationality mix of management & TM versus plan.
TM productivity.

Prepare the monthly branch business plan (RBP).

Responsibility for the branches productivity & the monthly cost statement.

Manage & lead the operation procedures for the restaurant to grantee the product quality.

Fills handle the team's problems.

Evaluate the team's performance.

Set up the weekly & the monthly schedule for the restaurant.

Handel the Crisis situations.

Maintain set up for the branch equipment's.

Handel working conditions to keep service level stable as needs.

Train the new managers in the team.

Fully get customer satisfaction.

CERTIFICATIONS and Licenses:

Communication skills program

Service steps program.

Sanitation & hygiene program.

Delegation program.

Sales forecasting program.

Leading a restaurant program (LAR).

ROCC program.

Successfully leading you to success

DC LMR of KFC management.

Top 10 Sales Secrets.

Talent Management.

leading a shift program (LAS).

Handling customer complains program.

Accounting for non-accountant program.

Time management program.

Labor management & scheduling program.

Food safety program.

GES survey program.

Leadership for success

Revaluation.

Train the Trainer.

Risk Assessment and Management

Interests:

Computer, football and Internet.